

# Robert Chuckran

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## Curriculum Vitae

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### SUMMARY

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Thoughtful, hardworking, results-driven professional with notable success in a broad range of endeavors in Sales & Marketing in the Oil & Gas as well as Alpine Skiing and IT industries. Excel at trying new opportunities and applying skills and experience, coupled with perseverance, to successfully complete projects on time.

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### KEY SKILLS

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**Sales and Marketing:** Sales and marketing come easy for me as I have been involved in recruiting for Oil & Gas companies, alpine skiing, and web and database development for over 20 years.

**Technical Background:** Software Engineering experience enables me to quickly adapt to any software application needed in my job.

**Communication Skills:** Outgoing personality coupled with strong verbal and written skills allow me to work well with peers and clients alike.

**Organizational Skills:** Enable me to handle multiple tasks and challenges in a fast-paced environment.

**Other:** Great attitude and happy demeanor make it easy for me to work with people.

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## Employment History

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### SALES & MARKETING

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**Client Server Solutions, Inc.** [Owner] – CO 1993-2012  
Entrepreneur, designer and developer of intranet and internet systems for small and medium size corporations.

**Key Achievements:**

- Market and develop software development for companies that include: Ball Aerospace, State of Colorado, Entrada Geosciences Corp., QWEST, VICORP, and National Center for Atmospheric Research.
- Design, develop and promote companies developed as an entrepreneur.

**Copper Mountain Resort** [Seasonal Employee] – CO 1991-2012  
Professional alpine instructor involved in marketing clinics and private lessons to skiers of all ability levels.

**Key Achievements:**

- Instrumental in generating interest in a unique mogul-skiing product called "Bump Busters", which has grown to over several thousand students.
- Successfully designed and developed a ski lesson and vacation planning marketing website: LearnToSkiBetter.com.
- Market and sell private ski lessons to existing and prospective clients in a face-to-face setting as well as through an online marketing presence.

2006-2010

**The Bradsby Group** [Full Time Employee] – CO

Recruiter for US-based Oil & Gas job opportunities. Interfaced with upstream and midstream Geoscientists and Engineers worldwide.

**Key Achievements:**

- Integral part of a successful \$1M annual revenue division with the #1 Rated Recruiting firm in Denver CO.
- Awarded Rookie of the Year award in 2006.
- Received recognition by the Rocky Mountain Association of Recruiters (RMAR) and inducted into the Quarter Million Dollar Club for personal revenue generation for 2008.
- Responsible for sourcing, cold calling, evaluating, selecting and submitting candidates to job orders for USA and Canadian upstream and midstream energy firms.

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## EDUCATION

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**University of Denver**, Denver CO

- Master's Degree, Computer Information Systems

**Metro State University**, Denver CO

- Computer course work, prep for Masters education, recipient of Colorado Scholar's Award

**Montana State University**, Bozeman MT

- Bachelors of Science Degree, Geology, Phi Kappa Phi National Honor Society